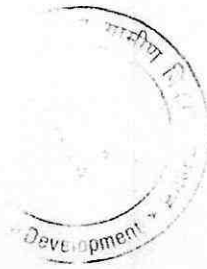


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Name of the Training Programme	Management of PACSs/MPCSs & Cooperative Credit System
Target Group	Secretaries and Salesman of PACS/MPCS
Duration	5 Days
Objectives	<p>At the End of Programme, the Participants would be able to:</p> <ol style="list-style-type: none">1. Explain Challenges before Cooperatives in Changing Economic Scenario2. Explain Cooperative Credit System, issues and challenges faced by PACS, LAMPS & FSS3. Identify the Role & Responsibilities of Secretary/Salesman & Committee Member - functions & responsibilities4. Explain main Sections of Cooperative Act & Bye Laws5. List Out Principles of Sound Lending, documents & securities7. Explain Organizational Analysis of PACSs/MPCSs8. Explain the Changing Role of PACSs in Rural Areas & need for business diversification9. Explain the various sources of financial support available to PACS for graduating MSC.



Programme: Management of PACSs/MPCSs & Cooperative Credit System

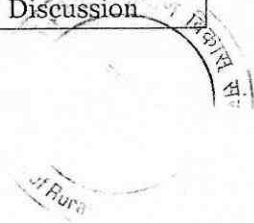
Target group: Secretaries and Salesman of PACS/MPCS

Duration: 5 Days

At the End of Programme, the Participants Would be Able to:

1. Explain Challenges before Cooperatives in Changing Economic Scenario
2. Explain Cooperative Credit System
3. Identify the Role & Responsibilities of Secretary/Salesman & Committee Member
4. Explain main Sections of Cooperative Act & Bye Laws
5. List out Principles of Sound Lending
7. Explain Organizational Analysis of PACSs/MPCSs
8. Explain the Changing Role of PACSs in Rural Areas

Day	Session	Topic	Content	Methodology
1 st	I	Registration	-Filling up of Registration Forms -Distribution of Reading Material	
	II	Setting learning climate	-Introduction by Participants -Objectives of the Programme -Expectations of the Participants -Facilities Available in the Institute	Interactive Lecture and Guided Discussion
	III	Challenges before Cooperative in the Changing Economic Scenario	-Origin and Present Status of Cooperative System -Latest Developments in Cooperative Sector -Challenges towards Cooperative Sectors -Role of Cooperatives in Changing Economic Scenario -Issues & Challenges faced by PACS / LAMPS	Interactive Lecture and Guided Discussion
	IV	Cooperative Credit System	-Credit Structure in India -Long Term and Foundation of Short Term Cooperative Credit System in India -Principles of Cooperation -Developments in STCCS	Interactive Lecture and Guided Discussion
2 nd	I	Building Positive Attitude towards Work and Life	- Role of Attitude in Work and Life -Achieving Positive Attitude in Personal and Professional Life	Interactive Lecture and Guided Discussion



	II & III	Cooperative Act, Rules and Bye Laws -Main Provisions	-Main Provisions and Rules of Punjab State Cooperative Society Act -Bye Laws of Cooperative Agri. Societies	Interactive Lecture and Guided Discussion
	IV	Cooperation Department in Punjab	-Cooperative Departments in Punjab -Administration, Set up and Organizational Structure -Objectives, Visions & Missions -Role of Cooperative Departments in Cooperative Movement	Interactive Lecture and Guided Discussion
3 rd	I & II	Administration of PACSs, General Body, Managing Committee Meetings	-Administration of PACSs as Per Cooperative Society Act and Bye Laws of Cooperative Societies -Process, Procedure and Legal Aspects Related to Election in PACSs -Meetings of Managing Committee and Annual General Body Meeting -Preparation of Agenda Items -Other Legal Aspects Related to Administration of PACSs -Implementation of Decisions and Follow up	Interactive Lecture and Guided Discussion
	III	Role and Responsibilities of Secretary of PACSs	-Role and Responsibilities of Secretaries and Salesman as per Cooperative Society Act and Bye Laws of Cooperative Societies -Do & Don't for the Secretaries/Salesman in respect of their Duties	Interactive Lecture and Guided Discussion Case Study
	IV	Organizational Analysis- Know Your Society and Environment	- Organizational Analysis of PACSs - SWOT Analysis of PACSs - How to Know the Business as well Environment of PACSs -Objectives, Vision and Mission of Cooperative Societies -Preparation of Roadmap for the Development of PACSs	Interactive Lecture and Guided Group Discussion
4 th	I	Interpersonal Relationship	- Concept, Need and Importance of Interpersonal Relationship - How to Develop Better Interpersonal Relationship -Johari Window - How to resolve conflict of interest in the Organization	Interactive Lecture and Guided Discussion Case Study
	II	Role and	-Role and Responsibilities of	Interactive

		Responsibilities of Committee Members in PACSs	Committee Members as per Cooperative Society Act and Bye Laws of Cooperative Societies -Do & Don't for the Committee Members in Respect of their Duties towards Society	Lecture and Guided Discussion
	III	Principles of Sound Lending	-Pillars of Financial Cooperatives -Principles of Sound Lending i. e Liquidity, Purpose of Lending, Profitability, Security, documents, Identification of Borrowers and Diversification of Risks in Cooperative Societies, legal course for recovery of loans	Interactive Lecture and Guided Discussion Case Study
	IV	Input Supply and Input Marketing	-Input Marketing -Process and Procedure Related to Ordering and Receiving Goods Procedures for procurement of grains by PACS -Storage and Distribution - Process for compensation claim of demurrage input stock -Stock Management -Input Supply -Do and Don't Related to Input Supply and their Marketing	Interactive Lecture and Guided Discussion
5 th	I	Changing Role of PACSs in Rural & As a Business Entity	-Role of Rural Sector in Indian Economy -Changing Role of PACSs in Rural Sector -Preparation of Business Development model for PACS as MSC -Leveraging Agri- infrastructure fund (AIF) of GOI Leveraging PACS as MSC scheme of NABARD for Business diversification	Interactive Lecture and Guided Discussion
	II	Creative Thinking	-Sphere of Thinking -Out of Box Thinking -Human Perceptions and Beliefs -Creative Thinking -Game and Role Play	Interactive Lecture and Guided Discussion, Game and Role Play
	III	Writing of Proceedings, Minutes & Approval of	- Writing and Recording of Minutes and Proceedings of various Meetings in PACSs and approval Thereof	Interactive Lecture and Guided Discussion

