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Preparation and Analysis of Projects under Non-Farm Sector

Objective	By the end of the programme, the participant would be able to <ul style="list-style-type: none"> Learn the techniques of analysis of the Technical and Economical parameters of Non-Farm Projects Understand the technical features of selected Non-Farm Projects Cash Flow Analysis of selected Non-Farm Projects Prepare specific Non-Farm projects for lending
Duration	3 Days
Target Participants	Officers/ Assistants/ Supervisors of Cooperative Banks/ Societies

Day to Day Schedule of the Programme:

Day & Session	Subject	Session Objectives, Thrust/Focus areas	Training methodology
Day- 1			
I	Inauguration	Objective of programme, Expectations from participants, etc. Registration, Climate setting and Entry Test	
	Assignments	Description of assignments	
II	Preparation of Non Farm Projects	<ul style="list-style-type: none"> Non Farm as lending opportunity in the changing banking scenario Impact of small and micro scale Non Farm Units in Rural Development Basic concept of Non Farm Project Preparation 	Presentation/Lecture
III & IV	Analysis of a Business Unit	<ul style="list-style-type: none"> Block Capital and Working Capital components Assessment of Working Capital Cycle (Operating Cycle) Cash Flow Analysis Business Ratios and their implications Profitability assessment Credit Disbursement Decision 	Presentation/ Case Exercise
Day- 2			
	Recap of previous day's learning		
I	Food Processing Unit	<ul style="list-style-type: none"> Various types of Food Processing Units- such as Paddy to Rice Unit (Mill/ Small processing Unit), Puffed Rice, Fruit Juice, Fodder and Cattle Feed Unit, Bakery Unit, Sweets, Snacks, Pickle Manufacturing Unit, Mastered Oil, Atta Chakki, Spice Grinder Unit and others. Technical aspects of specific Food Processing Units for project preparation Economic Parameters of specific Food Processing Units 	Presentation on Model Projects
II	Micro and Small Manufacturing Units	<ul style="list-style-type: none"> Various types of Micro & Small Scale Units- such as Gate Grill, Shutter Manufacturing Unit, Tailoring Unit (Garment Making), Carpentry and Furniture Making Unit, Ice Making Unit, Manufacturing Unit of the Body of Truck, Bus etc, Lathe Unit, Manufacturing unit of Bags and Shoes etc. Technical aspects of specific Micro & Small Non Farm Units for project preparation Economic Parameters of specific Micro & Small Non Farm Units 	Presentation on Model Projects
III	Handicraft and Cottage Industry Units	<ul style="list-style-type: none"> Various types of Handicraft and Cottage Industry Units such as Jute Products, Sal Leaves and Crockery, Bamboo Craft, Cane Craft, Lac Craft, Pottery Unit, Soft Toys Unit, Fashion Jewellery and Costume Jewellery 	Presentation on Model Projects

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		Unit, Paper Bag Unit etc.	
IV	Case Exercise	<ul style="list-style-type: none"> Case Exercise on analysis of Food Processing/ Micro and Small Manufacturing Unit/ Handicraft and Cottage Industry Unit 	Case Exercise
Day-3			
	Recap of previous day's learning		
I	Service Sector Units	<ul style="list-style-type: none"> Various types of Service Sector Units such as SRTO vehicles, Beauty Parlour/Salon, Cycle/ Motor Repairing Shop, Cyber Café and Computer Training centre, Photocopier, Pathology Unit, Polyclinic, Mobile Repairing Shop, Photo Studio, Multi-Gym and Yoga Centre Technical and economic aspects of Service Sector Units 	Presentation on Model Projects
II	Case Exercise	<ul style="list-style-type: none"> Case Exercise on analysis of Service Sector Units 	Case Exercise
III	Presentations of assignments by participants		
IV	Exit Test, Evaluation and Valediction		

**** The programme would be customised according to the need of the participating banks/ societies. i.e. Projects to be covered in the programme are to be selected as per the bankability and field level requirement of the participant banks/ societies.**